

KONICA MINOLTA

SHAPING TOMORROW'S WORKSPACES

RETHINK POSSIBILITIES

A WORD FROM OUR **MANAGING DIRECTOR**



“ We are evolving into a company clearly committed to solving social issues by leveraging the imaging technologies developed and refined since our foundation.

We believe contributing to the realization of a sustainable society where everyone can live with a purpose is the only way to achieve the sustainable growth of the company. ”

YOUHEI NAKADE



KONICA MINOLTA MALAYSIA

Konica Minolta Business Solutions (M) Sdn Bhd (KMBS) has come a long way since the incorporation of City Marketing Sdn Bhd (CMSB) in 1981 as the trading arm of Konica Minolta Business Solutions (S) Pte Ltd, (formerly known as Minolta Singapore Pte. Ltd.). CMSB was initially set-up to take over Minolta Camera business in Malaysia. Consecutive years of growth transformed the company into a viable player in the local Office Automation (OA) industry. CMSB takes on a name change to Minolta Marketing (M) Sdn Bhd in August 1988.

In August 2003, Konica Corporation and Minolta Co., Ltd. integrated their respective managements and established a holding company, Konica Minolta Holdings, Inc., founded on the concept of creating an entirely new corporate group. After the Management integration, on 1st October 2003, our company name was changed to Konica Minolta Business Solutions (M) Sdn Bhd, to reflect a stronger identity.

As Konica Minolta Holdings Inc. applied the technological strength it acquired to steadily expand its business environment whilst progressively globalizing its operations, KMBS became a major force in the local OA industry. Today, KMBS has become one of the largest organizations and has the widest network in the local OA industry with 11 branches throughout Malaysia.

OUR PHILOSOPHY	OUR VISION
<p>The Creation of New Value</p> <p>We will always support people and society by creating and delivering new value in multiple forms for both our customers and the various people beyond them.</p>	<p>Imaging to the People</p> <p>A global company that is vital to society, bringing vision to reality.</p> <p>A robust and innovative company, continually evolving and contributing to the sustainable growth of society and individuals.</p>
OUR BRAND PROPOSITION	
<p>Giving Shape to Ideas</p> <p>Giving Shape to Ideas is our promise to our customers that we will give shape to people's desires through imaging. Giving shape to the ideas of our customers and society as a whole, we will help realize a high-quality society and a new future for the world's businesses and lifestyles.</p>	

OUR 6 VALUES



Open & Honest



Customer-centric



Innovative



Passionate



Inclusive & Collaborative



Accountable

bizhub

MORE THAN JUST A PRINTER



YOUR BENEFITS AT ONE GLANCE

It's no secret that the world of work is evolving, especially in the new millennium. As businesses get put on the global map more often now, the growing interactions between big data and digital transformation become inextricably linked, making it difficult for one to happen without the other.

There are many moving parts to reinventing the flywheel of business operativity with digitalisation, and integrating IoT-enabled smart devices is one way for Multi-Function Printers (MFPs) to take center stage in transforming office printing landscapes – as Konica Minolta bizhub MFPs today is **MORE THAN JUST A PRINTER**.

Range Of Models To Cater To Any Business Needs

Experience the Essential Konica Minolta bizhub for your office transformation. Irrespective of the size of your company, our comprehensive range of product is tailored to meet your diverse needs.



ENHANCED WORKFLOW EFFICIENCY

One-stop conversion of all your documents directly from your Multi-Function Printers and address the inefficient processing of information trapped on paper.



ENHANCED SECURITY

Enhanced security of large-volume office data and paper documents – significantly reduces the burden of IT managers.



ENHANCED PRODUCTIVITY

Advanced functions added to your Multi-Function Printers (MFPs), enabling high work productivity.



SEAMLESS SERVICE SUPPORT

Powered by Digital Doctor, this is a remote diagnostic system that proactively monitors the MFPs. It handles all relevant device alerts, messages and meter readings. As a result, MFPs downtime can be reduced, and quicker response time for service/support request.



PRODUCTION PRINTING



RETHINK EFFICIENCY

We offer a wide range of digital presses with automatic digital workflow that minimizes working processes and manpower to increase accuracy and efficiency in production. Get hold of the AccurioPRESS Series - Production Printers that produces revolutionary color image quality, ultra-high-speed outputs, and pro-quality inline finishing options to meet any job specification. Top this off with purpose-built reliability to stay competitive and to keep up the pace with rising client demands and workloads.

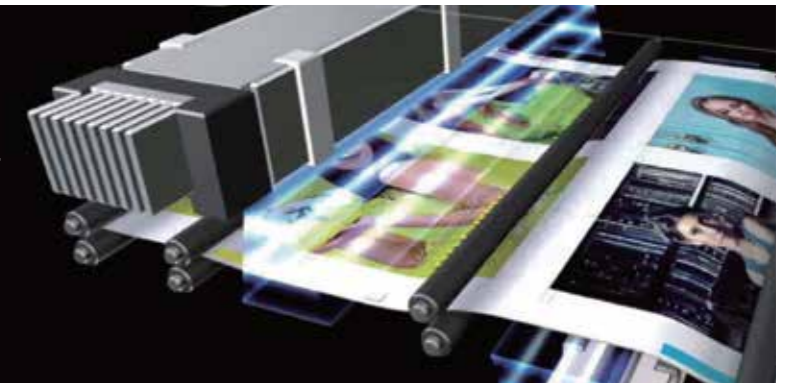


ACCURIOPRESS SERIES



IQ-501 Intelligent Quality Optimizer

Our new IQ-501 Intelligent Quality Optimizer takes colour consistency and registration accuracy to the next level. Delivering streamlined operator's time, reduced print waste and industry game changing productivity.



KM PrintShop
ADVANCED WEB-TO-PRINT SOLUTION



AccurioPro Flux



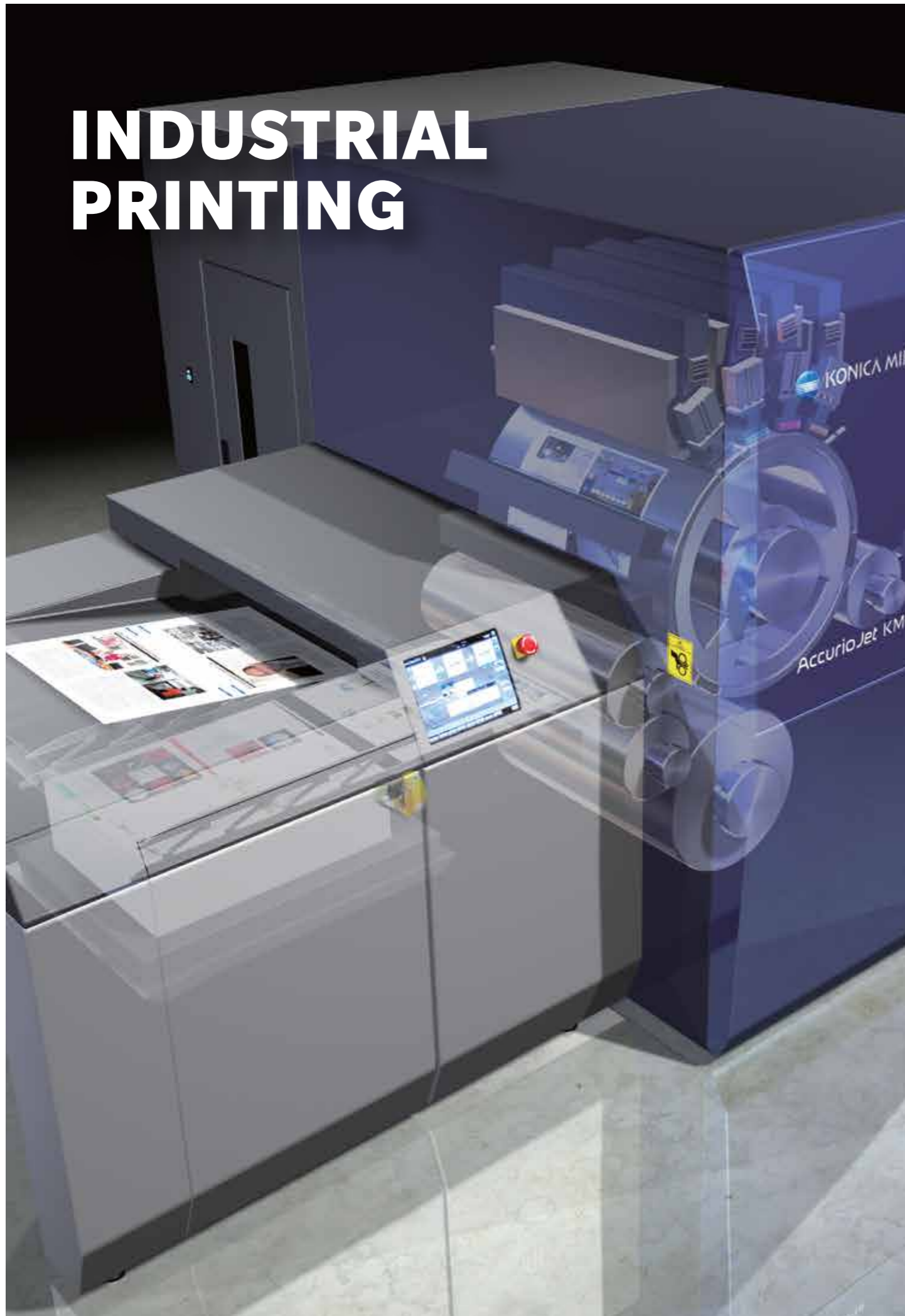
AccurioPro
Color Manager
Suite

KM PrintShop - A highly efficient and easy-to-use e-commerce platform to transform your conventional/traditional business to an online business without the need of any specialize IT knowledge.

AccurioPro Flux - A powerful software solution that aims to effectively manage output by providing a central point of control, professional workflow automation and convenient web-to-print solution.

AccurioPro Color Manager Suite - A combination of tools to linearise, profile, validate and control the colour quality of your printing presses. Streamlined processes and faultless operation will maximize the throughput of your printing presses and increase the efficiency of your print room!

INDUSTRIAL PRINTING



IGNITE PRINT POSSIBILITIES

At Konica Minolta, we believe in continuous creation of new values. Our ever-growing line-up of innovative industrial printing solutions is a testament to that belief, with each addition to our printer range designed for quality, precision, ease of use, versatility and most importantly productivity and meaningful values.

AccurioLabel Series Produce high-quality labels and stickers while prioritising speed, quality, and flexibility.



AccurioShine 3600 & MGI JETvarnish Series Opening the doors to digital embossing and hot foil stamping. Produce outstanding finishes while coping with orders with a quick turnaround.



AccurioJET KM-1e New UV ink, high performance inkjet print heads and processing with B2+ sheetfed system. Offering high image quality, speed, flexibility of substrate and reliability to comply to any modern market needs.



EMPOWERING DIGITAL TRANSFORMATION

DIGITAL WORKPLACE SERVICES

Konica Minolta's comprehensive IT Services provide expert support, maintenance, and strategic guidance, empowering businesses of all sizes to optimize their technology, enhance efficiency, and achieve digital transformation. Our solutions encompass a wide range of critical areas, including network infrastructure management, cybersecurity, scalable cloud computing, thorough data risk assessments, and advanced scanning and document capture solutions. By understanding each customer's unique needs, we deliver tailored solutions that drive business growth and enhance the overall user experience.

KEY FOCUS AREAS



MANAGED IT SERVICES

We provide comprehensive IT solutions, encompassing network infrastructure management including cybersecurity measures with advanced ransomware protection and mitigation strategies, scalable cloud services, secure data handling and storage solutions, and global IP transit for reliable connectivity to ensure seamless and secure business operations.



MANAGED CONTENT & DOCUMENT SERVICES

We optimize document workflows and boost productivity through advanced document management systems integrated with intelligent capture and scanning capabilities, including automated data extraction, and intelligent document routing, enabling efficient collaboration and streamlined information access.



MANAGED PRINT SERVICES

Leveraging Konica Minolta's industry leadership and innovative printing solutions, we deliver data-driven insights through business intelligence reporting. These insights empower organizations to optimize print costs, minimize environmental impact, and improve overall print management efficiency.



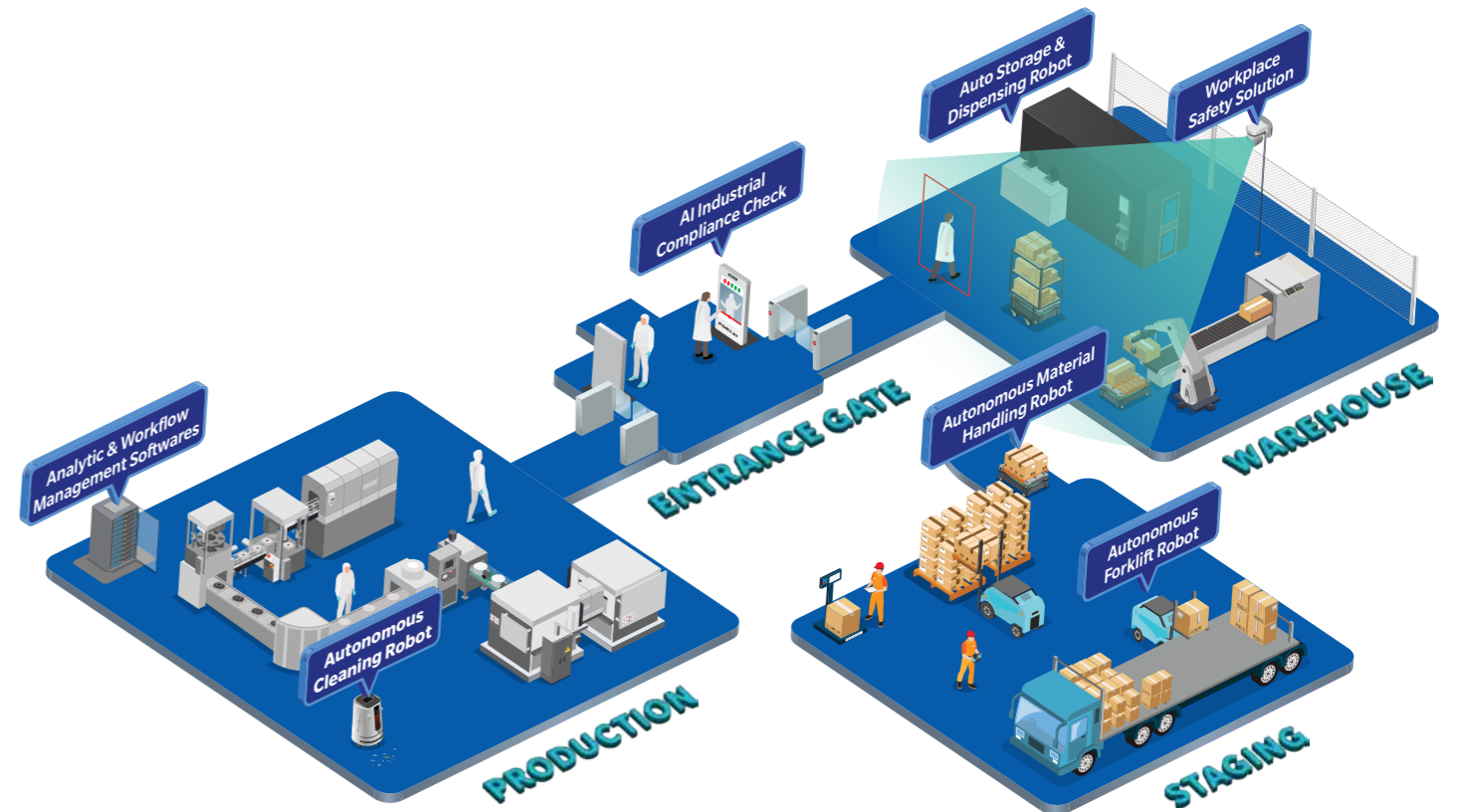
ENTERPRISE RESOURCE PLANNING (ERP) SOLUTIONS

We implement and manage ERP systems to streamline core business processes, including finance, human resources, supply chain management, and customer relationship management, enabling data-driven decision-making and improved operational efficiency.

REVOLUTIONIZE YOUR WORKPLACE WITH AUTOMATION

THE FUTURE OF EFFICIENCY AND INNOVATION

Meet our cutting-edge AI and Robotics Solutions from Konica Minolta. These solutions are not just a machine; it's a revolution in automation, designed to streamline your operations, boost productivity, and redefine what's possible in your industry.



AUTONOMOUS MATERIAL HANDLING SOLUTIONS



- ✓ Carry load ranging from 100kg - 1350kg.
- ✓ In-house software with workflow automation & realtime analytics software.
- ✓ Self navigation, charging & obstacles avoidance.
- ✓ Multiple goods carrier design.
- ✓ Capable of infrastructure & system integration.

- ✓ Improved accuracy & reduces human error.
- ✓ Rapid stock replenishment, stock-taking & order fulfillment to reduce wait times.
- ✓ Automates repetitive tasks, lowering operation costs.
- ✓ Improved space efficiency.



AUTONOMOUS PHARMACY ROBOT

- ✓ Speed up the inspection process.
- ✓ Minimise human error.
- ✓ Ensure the health & safety of workers.
- ✓ Prevents contamination of the production line.

AI INDUSTRIAL COMPLIANCE CHECK



- ✓ Autonomous vacuuming, scrubbing, sweeping, dust mopping & degreasing.
- ✓ Cleaning efficiency up to 3,000 m²/h.
- ✓ Self navigation, charging, water refill / discharge & obstacles avoidance.

AUTONOMOUS CLEANING & SANITIZATION SOLUTIONS



Manufacturing



Warehouse



Healthcare



Office

CORPORATE SUCCESS & ENVIRONMENTAL SUSTAINABILITY

Konica Minolta places great emphasis on environmental considerations from the planning and development of products. With our long term 'Eco Vision 2050' which focuses on the prevention of global warming, we undertake initiative to make recycling and resource use to make the earth and office a greener and cooler place to live in. We are proud to offer products that meets high environmental standards through various voluntary certifications and eco-labels.



STATE-OF-THE-ART MANUFACTURING FACILITY



The Konica Minolta Manufacturing Facility located in Melaka serves as the centre that produces our award-winning Multi-Function Printers (MFPs) and Consumable Products. Enclaved in Bukit Rambai Industrial Area, the factory manufactures made in Malaysia MFP products that are being distributed locally and regionally.



These recognitions have been officially awarded to Konica Minolta, Inc

SUSTAINABILITY STRATEGY

Vision for 2030 and SDGs Related to Each Material Issue



Improving fulfillment in work and corporate dynamism

Increase labour productivity for corporate clients, society, and Konica Minolta. Make time for creativity, and promote workplaces where all individuals can thrive.



Supporting healthy, high-quality living

Promote health and elevate the standard of living for corporate clients, society, and Konica Minolta. Help individuals lead fulfilling lives.



Addressing climate change

Reduce our CO2 emissions by Konica Minolta. Assist corporate clients and suppliers in lowering their carbon dioxide emissions, while making a positive impact on society's carbon footprint.



Ensuring social safety and security

Improve safety and security measures in corporate clients' workplaces and across the society as a whole. Minimise risks posed by Konica Minolta's products and services.



Using limited resources effectively

Drive the optimisation of resources at Konica Minolta, while helping our esteemed corporate clients and trusted suppliers to unlock their full potential in resource utilisation.



KONICA MINOLTA MALAYSIA BRANCHES NETWORK & SUPPORT



After more than 40 years of business in Malaysia, Konica Minolta has grown its network across the country, covering all 13 states in order to guarantee a consistent and efficient services for existing and new customers. Minimize unnecessary downtime by choosing us as your trusted business partner.

CENTRAL REGION

Petaling Jaya (HQ)

Infinite Centre, Lot 1, Jalan 13/6,
46200 Petaling Jaya, Selangor.
Tel: +603-7891 0300
Fax: +603-7954 8316

SOUTHERN REGION

Malacca Branch

No. 8 & 10, Jalan Kota Laksamana 3/14,
Pangsapuri Kota Laksamana Utama,
75200 Melaka.
Tel: 06-2888 819 / 823 / 898
Fax: 06-2888 007

Johor Bahru Branch

Lot 02-03 - 02-07 (2nd Floor),
Tropika Welcome Centre,
No. 10, Jalan Setia Tropika,
81200 Johor Bahru.
Tel: 07-232 7038 / 232 7245 / 207 4005
Fax: 07-231 5142

NORTHERN REGION

Alor Setar Branch

No. 4 & 5, Taman Perindustrian Kristal,
Jalan Kristal 1, Taman Perindustrian
Ringan Mergong, Sri Mergong,
05150 Alor Setar, Kedah.
Tel: 04-731 1418 / 731 7705
Fax: 04-731 8088

Penang Branch

7-LG-01 & 7-01-02,
Jalan Admad Nor,
Pusat Perdagangan Nova,
11600 Jelutong, Penang.
Tel: 04-202 3998

Ipoh Branch

No. 15, Jalan Teh Hawa,
30300 Ipoh, Perak.
Tel: 05-253 1694 / 253 6905
Fax: 05-253 2666

EAST COAST REGION

Kota Bharu Branch

Lot 2634 & 2635 Seksyen 54,
Jalan Raja Perempuan Zainab II,
Kubang Kerian, 16150 Kota Bharu,
Kelantan.
Tel: 09-764 6888 (2 lines)
Fax: 09-765 0888

Terengganu Branch

36, Jalan Air Jernih,
20300 Kuala Terengganu.
Tel: 09-640 0363

Paka Office

Lot PT 15105, Tingkat Bawah,
Jalan Besar Paka, 23100 Paka,
Terengganu.
Tel: 09-640 0360

Kuantan Branch

No. B-14 & B-16,
Lorong Haji Admad 10,
25300 Kuantan,
Pahang Darul Makmur.
Tel: 09-513 0811 (Hunting Line)
Fax: 09-512 4852

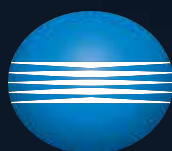
EAST MALAYSIA

Kota Kinabalu Branch

Unit G-0-3 & G-1-3,
Ground & 1st Floor,
Block G, Metro Town,
Jalan Bunga Ulam Raja,
88300 Kota Kinabalu, Sabah.
Tel: 088-385 268 / 385 062 / 396 951
Fax: 088-386 270

Kuching Branch

Sublot 19, Ground & 1st Floor,
Emporium Complex, Jalan Tun Jugah,
93350 Kuching, Sarawak.
Tel: 082-265 551 / 265 552 / 265 553
Fax: 082-265 550



KONICA MINOLTA


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  **Konica Minolta Malaysia**

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